opentext

5 ways to boost customer engagement



Engaging customer communications strengthen relationships and fuel sales.















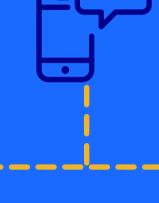
of people in the US say they expect companies to send them reminders

say they are more likely to do business with companies that do¹ Send mission-critical messages to customers from bank alerts and product recalls to appointment

reminders, shipping status notifications, and multifactor authentications—the possibilities are endless.











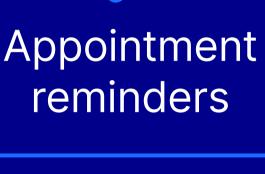
A complement to email marketing, for transactional messaging or to

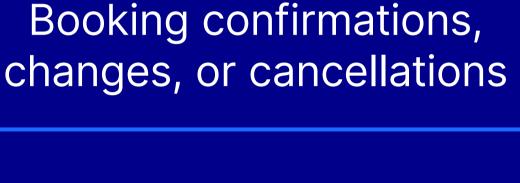
start two-way conversations. 70-160 The typical character length of a SMS message²

SMS notifications

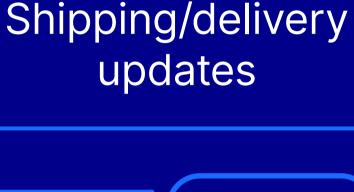


of US adults check their mobile phone within 5 minutes of waking up² 3 most appreciated business message types: according to US consumers²



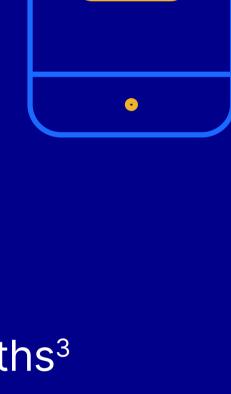








of businesses want to boost email engagement over the next 12 months³



\$17.9 billion

2027

and is projected to increase \$7.5 billion 2020 to **\$17.9** billion by **2027**⁴

notifications WhatsApp is the most popular

The global email marketing market

was valued at \$7.5 billion in 2020



2.78 billion users, and growing⁵

100 billion messages sent, and growing⁵ WhatsApp supports rich media while offering a secure messaging experience.

Push notifications

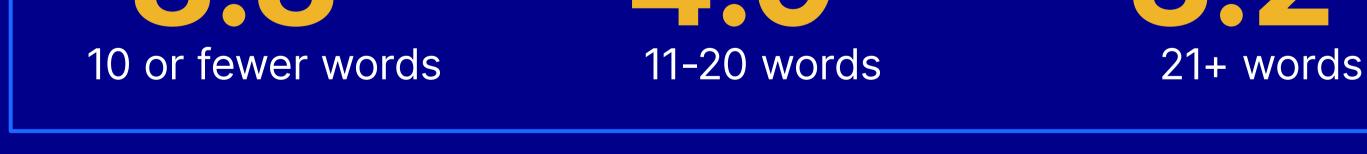
Message length vs. clickthrough rate⁶

Brief, timely, one-way messages

that come from a mobile app.

Shorter is better!





Rich communication services

(RCS) provides a robust and secure messaging experience through native

messaging apps on Android devices.

Rich communication services (RCS)

900 million global addressable users Allows video Allows photos Allows logos

OpenText™ Notifications improves customer engagement across the most

popular messaging channels through a single cloud-based platform. Analytics allow tracking metrics and measuring ROI, while an integration with OpenText™ Exstream™ adds assured delivery.

Deliver mission-critical messages with Notifications.

Learn more

opentext.com

⁵ Statista, June 2023.

² January 2020. Zipwhip State of Texting.

¹ Wakefield Research.

³ OpenText and IDG survey 2021 ⁴ Statista, 2023

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⁶ Uplands software, 2023.