# Start winning with ERP integration

CIO

Enterprise resource planning (ERP) systems are the application software foundation of today's businesses. As such, they must integrate with other enterprise systems, including customer relationship management (CRM), human resources (HR), and industry-specific applications.

Skill gaps and other integration challenges delay many ERP implementations, according to a survey by Foundry on behalf of OpenText.

**The answer is two-part:** adopt a centralized integration platform, and work with a managed services partner.

#### Want to modernize? Start with integration.

Investment in ERP integration has skyrocketed. Many companies are combining their ERP with disparate software solutions in hopes of automating processes, increasing productivity, reducing costs, and ensuring resilience.

Given these undeniable benefits of ERP integration, it is no surprise that

91% plan to modernize or adopt new integration solutions.

But the process is not simple.

Wide-ranging compatibility issues in data streams and considerable coding must be fixed to achieve full integration.

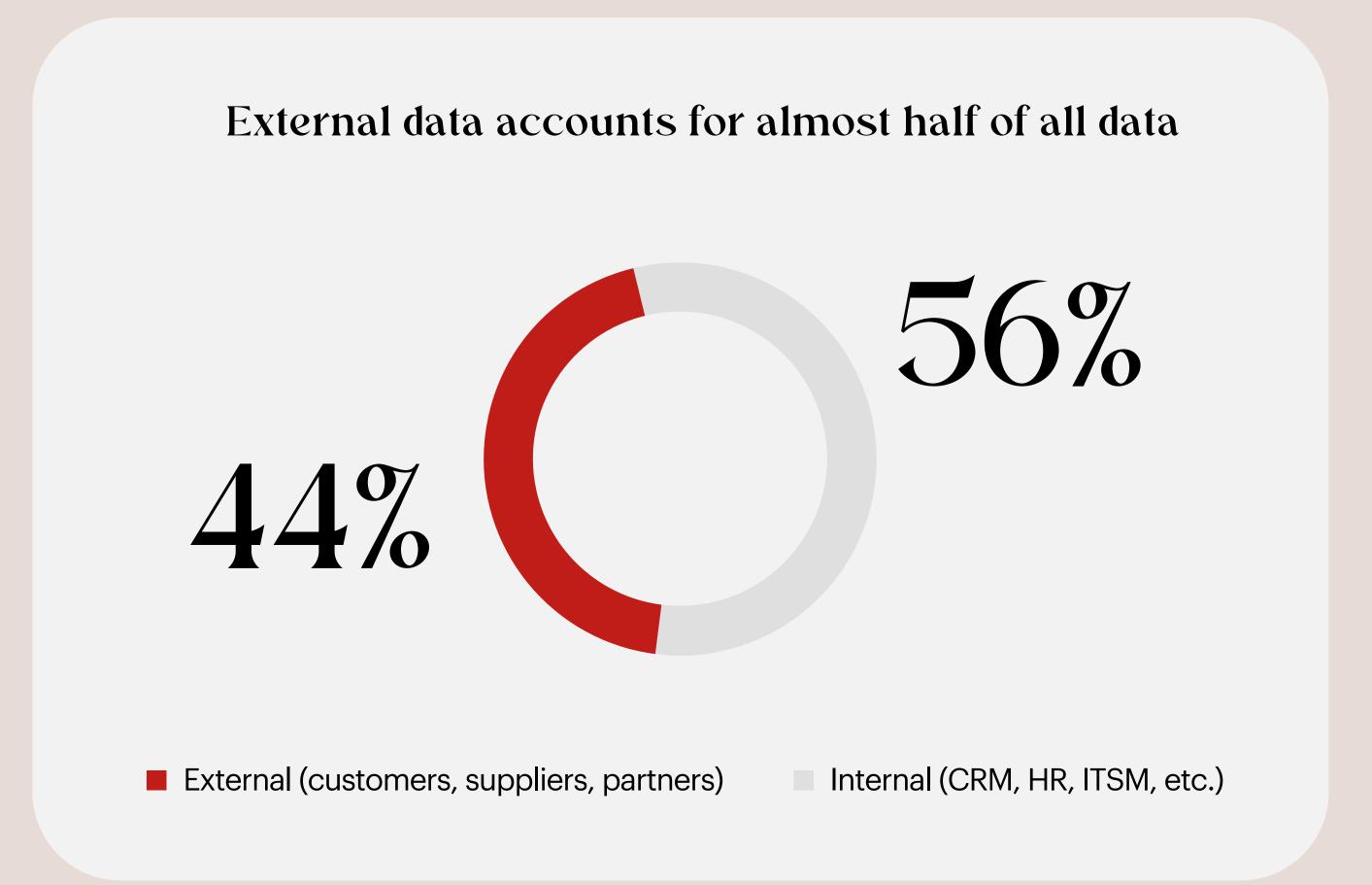
Survey respondent

Complexity forces many companies to break down their integration project into more manageable pieces.

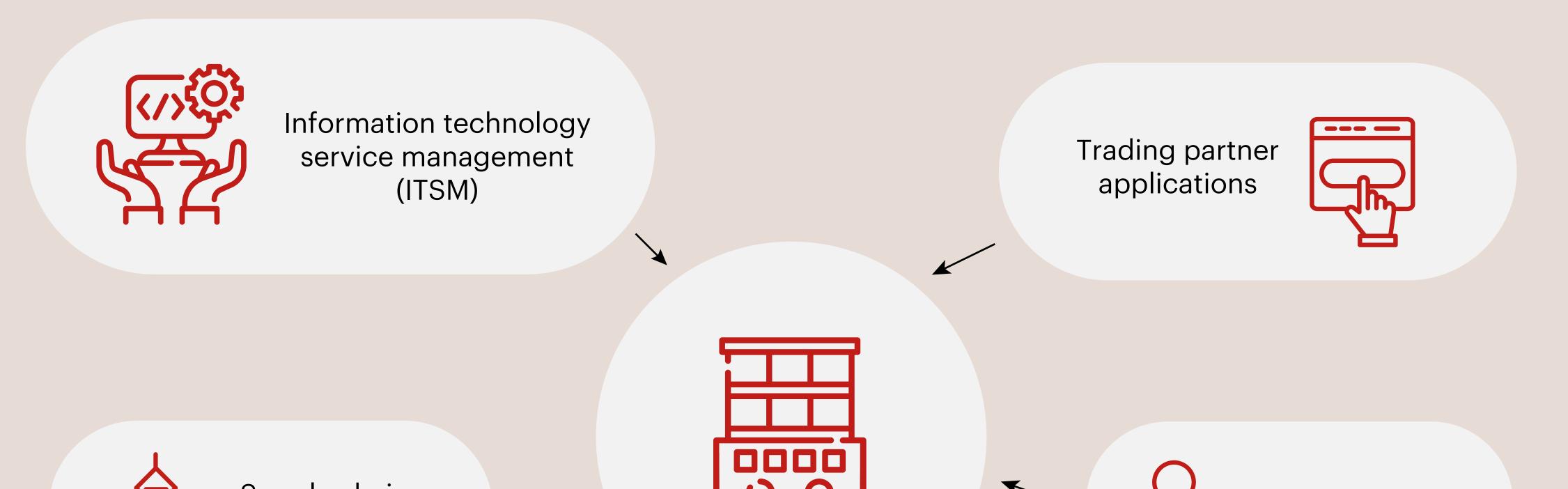


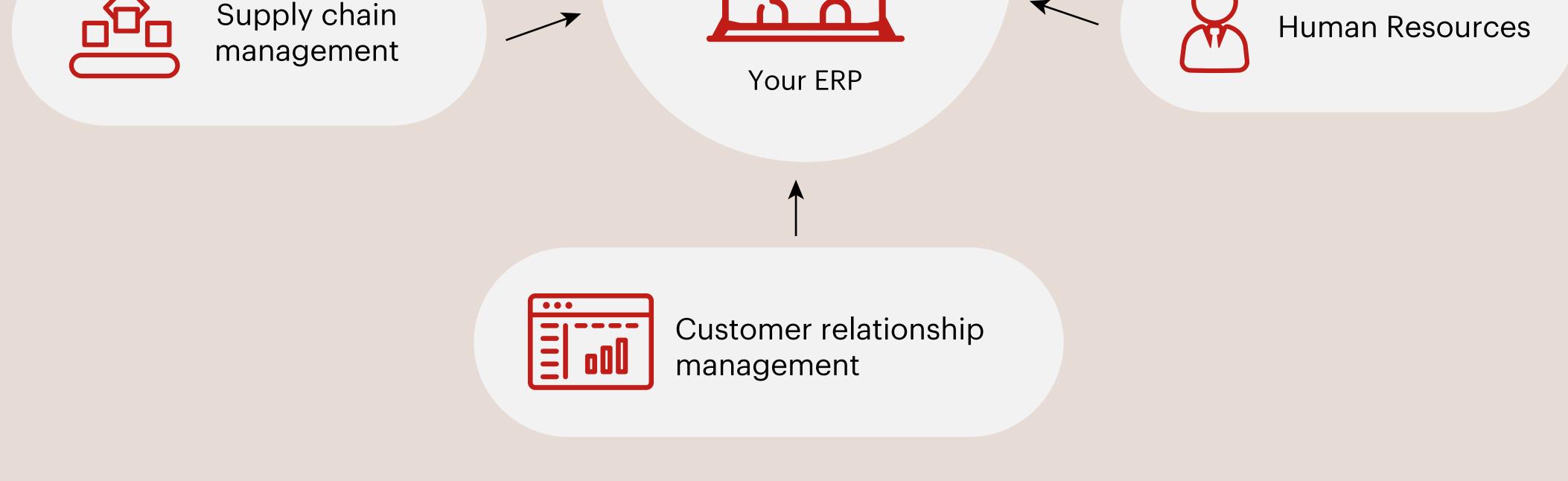
manage integration separately from their ERP.

## This complexity is further compounded by the sheer number of diverse internal and external data sources.



#### Where does this data come from?





As organizations feed larger proportions of external data into their ERP system, the percentage of data that must be corrected increases. For companies with more external transactional data that can mean **12% or more!** 

### Rollout delays are pervasive

As organizations modernize with integrated ERP projects, they can quickly get in over their heads.



#### Top 3 causes of delays.

Lack of integration expertise

Competing priorities Lack of project management skills

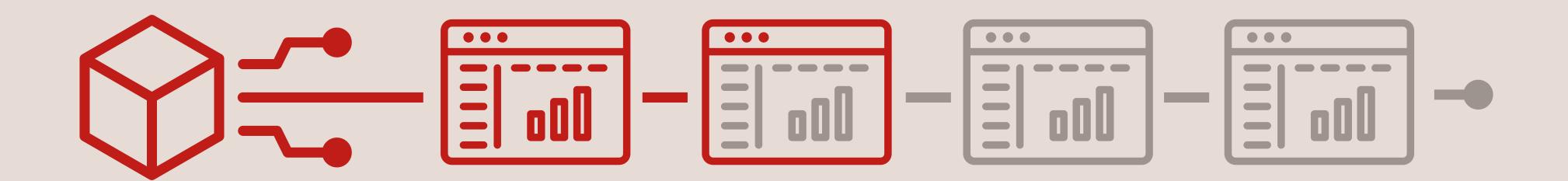


much more time to integrate, as you need to train the staff, which is very time-consuming.

Survey respondent

### Managed services partners to the rescue

Outsourcing can help solve the ERP data integration problem.



On average, **40%** use external integration vendors to develop and manage ERP integrations.

What's more, the best integration is centralized in one platform.

## The winning approach to modernization

Adopting a centralized integration platform and working with a managed services partner can solve those ERP integration challenges and set your organization on a faster, more secure path to full modernization.

Learn more about how an integration partner such as OpenText can help.