



DATA SHEET

OpenText™ EMR-Link™ Partner Program

Overview for EHR partners

We manage the entire implementation process so you can focus on your core business.

 **Connect** once, reach any EMR

 **Automate** and optimize physician and lab workflows to **speed** data exchange

 **Save time** and money with validated, streamlined electronic ordering and results

Project management

- Communicating with lab or imaging vendors to request project approvals on your behalf, and coordinating with project teams to ensure a smooth implementation when ready.
- Ongoing management and monitoring to ensure projects meet specifications and stay on target, including regular meetings.
- Issuing status reports on the active project queue and live accounts, including any open support issues for live projects.
- Providing a single point of contact for any questions you may have.

Marketing and sales support

We can be as involved as you like—from building tools your sales staff can utilize (such as slides and co-branded marketing pieces), to co-hosting webinars that show customers and prospects how your EHR can seamlessly integrate with lab and imaging vendors.

New project requests

- Complete our online [project request form](#).
- After submission, the form goes directly to your designated partner program manager who sets your new project request in motion.



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EMR-Link Connectivity Request Form

REQUESTER INFORMATION:

After indicating Type of Vendor, please select your Company Name from the drop-down list. If not listed, please select "Not Listed" and add your Company Name in the text box below.

Today's Date * Type of Vendor making request? * EHR, VAR or HIE *

Requester/Project Manager Name * Requester Email * Requester Phone

Requesting project for a medical clinic or long-term care facility? *

- We inform our lab and imaging partners that you are now part of the EMR-Link hub so they may begin requesting projects directly with your EMR.

Resources

[Infographic](#)

[Learn more](#)

[Visit our webpage](#)

Regular meetings and status reports

We meet with you on a regular basis to review:

- Project status reports for both the active queue and live accounts
- Incoming projects
- Any other questions or needs you may have

The screenshot displays three overlapping report windows from the EMR-Link system. The top window, titled 'PartnerNameHere - Live Accounts', shows a table with columns for 'EMR Link Product', 'Senior Provider - Case', and 'EMR Type'. Below it, the 'PartnerNameHere - Active Projects' window shows a table with 'Generated By', 'Open Date', and 'EMR Type'. The bottom window, 'PartnerNameHere - Open Opportunities', is a larger table with columns for 'EMR Type', 'Opportunity Name', 'Senior Provider - Opportunity', 'Status', and 'Days to Current Stage Metric'. The reports contain various data points such as account names, dates, and provider information.

We can also review your customer usage reports on your behalf, or you can run and view these reports at any time directly from EMR-Link.

For more information, please contact:

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About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit: opentext.com.

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