

# OpenText Trading Grid

OpenText Trading Grid is a secure platform for EDI, API, file-based, and ERP integrations, enabling seamless data exchanges. It eliminates information silos, boosts agility, growth, resilience, and compliance, and offers insights to optimize operations in a scalable, cloud-first environment.

## Benefits

- Connect once, reach anything with a trusted platform for interoperability
- Optimize revenue-driving processes through pre-packaged SaaS apps
- Meet the needs of your business with a highly scalable solution

Disruptive technologies like AI, advanced analytics, and IoT are transforming supply chains into “intelligent supply chains.” Global disruptions stress the need for operational resilience, rendering manual and siloed operations obsolete. Companies must adopt collaborative, digitally-driven supply networks for efficient data analysis. Manual processes such as procure-to-pay (P2P) and order-to-cash (O2C) lead to inefficiencies and high costs. The shrinking EDI and B2B talent pool, alongside evolving standards and regulations, increases integration complexity. Secure, automated digital data exchange can address these challenges.

## Single unified integration platform to manage your supply chain operations

OpenText™ Trading Grid™ is a unified integration platform that centralizes data in a single network environment, ensuring a seamless flow of information across supply chains. It supports various connectivity types like EDI, API, and file-based integrations, connecting people, processes, and things within internal and external ecosystems. The platform enables automation and orchestration of revenue-driving processes, enhancing business agility, growth, and compliance with SaaS applications.

Operated by OpenText, OpenText Trading Grid is the world’s largest value-added network (VAN), connecting over one million trading partners, including 70% of Gartner’s Top 50 supply chains, facilitating US\$11 trillion in commerce annually. The platform’s cloud-based infrastructure allows for scalable, self-service or fully managed services, enhancing operational resilience. With a built-in generative AI virtual advisor, users can quickly utilize OpenText Trading Grid and its suite of SaaS apps for insights and optimization, especially during disruptions.

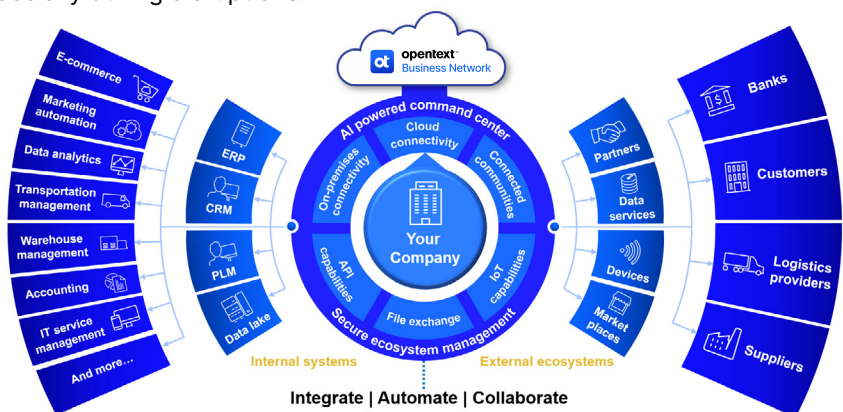


Fig1: Unified integration platform to connect digital ecosystems

## Services

Haleon, a world-leading consumer health company, needed a solution for the following challenges:

- Orders must be received via fax, email, or PDF, and processed rapidly for nextday delivery
- Error-prone manual entry led to rejected deliveries, reduced efficiency, and higher costs

After deploying OpenText Trading Grid, they achieved some impressive results:

- Boosted order processing automation to 90%
- Saved 20 hours of manual work per week
- Fulfilled over 99% of its supply chain delivery promises

**“We’ve increased OTIF deliveries from around 98.5% before to over 99% today. Thanks to our OpenText capture solution, we’re shaping a more efficient and robust supply chain, so our customers can keep their shelves stocked.”**

Joe Ho, Customer Supply Chain Lead, Haleon.

[Read the whole story here.](#)

## Connect once, reach anything with a trusted platform optimized for interoperability

OpenText Trading Grid is a digital backbone that integrates people, processes, and things across your enterprise and trading partners, including suppliers, manufacturers, retailers, logistics providers, banks, contractors, and customers. It reduces costs with embedded multi-enterprise integrations, supporting both EDI and non-EDI formats, and any-to-any data transformation. The platform handles all file-based integration use cases across various industries and supports API integration with over 200 pre-built connectors, enabling seamless connections with ERP, CRM, e-commerce, financial systems, and data lakes.

OpenText Trading Grid accelerates time to revenue by quickly onboarding new trading partners via a preconnected community of over one million companies, offering both self-service and fully managed options. It provides continuous monitoring, role-based access, and extended supply chain visibility beyond Tier 1, enabling better decision-making. The platform’s embedded visibility tools and personalized dashboards offer control over business processes and swift response to events, enhancing resiliency.

## Optimize revenue-driving processes through pre-packaged SaaS apps

OpenText Trading Grid offers add-on applications that automate and orchestrate key processes like order-to-cash (O2C), purchase-to-pay (P2P), and partner collaboration, boosting agility, growth, and profitability. It automates data validation, synchronization, notifications, and security for critical documents like purchase orders, invoices, and shipping notices, ensuring seamless transactions across internal systems, cloud applications, and external partners.

The platform enables all suppliers, including those without EDI capabilities, to participate digitally, providing buyers with a unified view of supplier activities. This improves supply chain predictability and adaptability with consistent order fulfillment, timely invoices, and shipments.

## Meet the needs of your business with a highly scalable solution

OpenText Trading Grid is a highly scalable solution delivered as a managed service that grows with your company, taking over the daily management of your B2B and supply chain operations to help you quickly adapt to market changes. It offers flexibility with add-on apps, allowing for full or partial outsourcing of systems, personnel, and expertise. You can maintain control with self-service tools for onboarding, easy-to-configure trading partner kits, and adapters for common business applications, while OpenText manages the infrastructure for high availability, reliability, and real-time visibility.

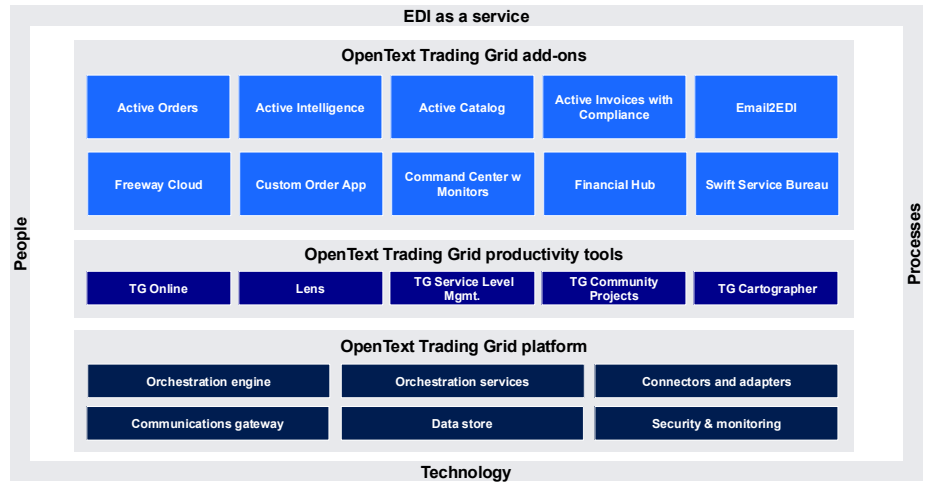
## Information super-highway

OpenText Trading Grid is built from the ground up to be cloud-first, providing the flexibility, scalability, and resilience to minimize disruptions and grow new market opportunities. It enables organizations of all sizes to:

- Transact faster, error-free with a trusted platform optimized for interoperability, supporting EDI, API and file-based integrations, universal data format translation, advanced mapping, and all major communication protocols for diverse B2B vertical industries and regional standards.
- Ensure efficiency through pre-packaged SaaS apps for all key business processes.
- Meet the needs of the business with performance, reliability, and scalability harnessing OpenText global data centers.

# Resources

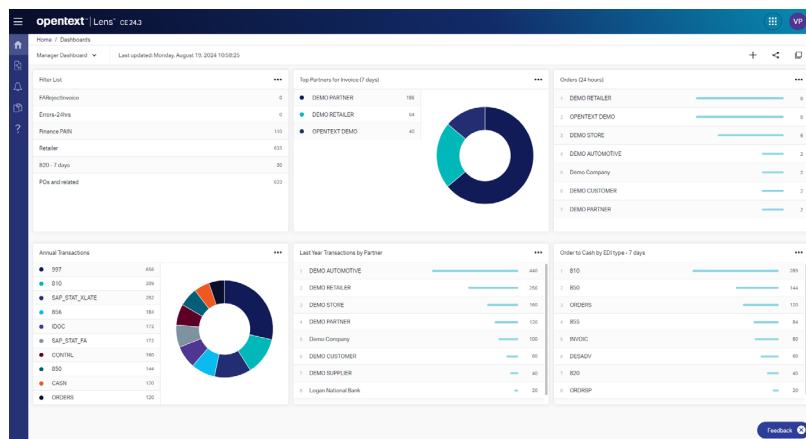
[OpenText Trading Grid webpage](#)  
[Learn more >](#)



OpenText Trading Grid integration platform and add-ons

OpenText Trading Grid consists of four elements: integration platform, user productivity tools, add-on SaaS applications, and EDI-as-a-Service.

Product capabilities	Description
<b>Trading Grid platform</b>	OpenText Trading Grid platform includes hosting, integrating, monitoring, managing, and maintaining the various integration flows and related business logic and data retention policies required to meet the customer’s business goals. All components and services act as building blocks for the productivity tools and SaaS applications in line with the defined SLOs and performance requirements.
<b>User productivity tools</b>	OpenText Trading Grid productivity tools allow users to complete business tasks, interact with their data, and monitor data flows across their connected ecosystem.
<b>Add-on SaaS applications</b>	OpenText Trading Grid SaaS applications are cloud applications that support various business processes and improve operational efficiency.
<b>EDI-as-a-Service</b>	EDI-as-a-Service is a people-process-technology approach that simplifies integration, allowing companies to focus on core activities. It supports any integration workflow and provides full visibility and insights across connected business processes.



TGO is a central portal and users’ home page for managing their B2B activities.